



# Bay Area Building Solutions

Design-Build General Contractor

## Mark Wilson

Manager of Business Development



### RESPONSIBILITIES

Mark is instrumental in the search for new business. As Manager of Business Development, he handles client solicitation, lead generation, preconstruction services, conceptual budgeting, proposal presentations and owner contract procurement. He also is completely involved in corporate marketing strategies, which includes advertising, website management and all aspects of the sales cycle.

### EDUCATION

Virginia Polytechnic Institute  
Bachelor of Science  
Building Construction Management

### PROFESSIONAL AFFILIATIONS

NAIOP – Tampa Bay  
ABC – Florida Gulf Coast Chapter  
Westshore Alliance

### CONTACT INFORMATION

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### PROJECT EXPERIENCE

- Palm Harbor Surgery Center | Palm Harbor, FL
- Brandon Medical Plaza | Brandon, FL
- MacDill AFB Child Care Center #2 | Tampa, FL
- The Rack | Brandon, FL
- Hickson Medical Plaza | Jacksonville, FL
- South Miami Medical Office Building | Miami, FL
- Lakeside Medical Park | Lakeland, FL
- Saxon Gilmore Law Offices | Tampa, FL
- National Labor Relations Board Building | Tampa, FL